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Automated solution set to revolutionise vehicle delivery process

03 Nov 2010 10:30

Oxford-based online solutions provider, Ebbon-Dacs, has teamed up with well-known motor accessories supplier, VGroup International, to launch MoDel, a new online solution which automates the vehicle delivery handover process and allows users to instantly capture time-critical information at the point of delivery.

The new solution has been developed as a joint venture between the two companies and launches from this month.

Ebbon-Dacs, supplier of the fleet industry's leading e-procurement solution, Leaselink, has been responsible largely for technical development while Milton Keynes based VGroup will handle sales and marketing.

The advantage of MoDel for leasing companies is that it reduces the time taken to record delivery and handover information, verify the condition of vehicles and collect and analyse customer feedback, which in turn helps speed up invoicing and payment.

By automating and standardising the handover process, MoDel is said to allow leasing companies to carry out CRM processes far more quickly and efficiently, capturing import... | [read full article](#)


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Ford makes the grade for blue light choice list

03 Nov 2010 09:35



Ford has been awarded preferred status in the newly announced framework for vehicle procurement from the National Policing Improvement Agency (NPIA) and the National Association of Police Fleet Managers (NAPFM).

The framework means that police forces across the UK, as well as fire and ambulance authorities, may order Ford products to meet their needs in a number of vehicle sectors categorised as low performance, intermediate, 4x4, van and civilian.

The Ford Fiesta and Ford Focus have achieved preferred status in "low performance"; Ford Focus and Ford Mondeo in "intermediate"; Ford Kuga and Ford Ranger in "4x4"; and Ford Fiesta Van, Ford Transit Connect and Ford Transit in "van". All models in the Ford range can be selected by police and other service users in their "civilian" specifications.

Terry Adams, Ford's direct sales manager for police, fire and ambulance, said: "Ford has worked closely with the NPIA and NAPFM developing unique "one-stop shop" products and turnkey solutions. Ford's speci... | [read full article](#)

TRL calls for fleet managers to participate in paid-for research study

01 Nov 2010 14:01

TRL, the UK's Transport Research Laboratory, is looking for fleet managers to take part in a new research study on electric vehicles for which they will be paid £30.

The organisation is looking for firms running car fleets to provide their input on whether they would consider running EVs on their fleet and what they perceive to be the current benefits and drawbacks.

No prior knowledge or experience with electric vehicles is needed and participants would be provided with an information sheet on the different types of electric cars. Following this they would take part in a 45-minute telephone interview with TRL, which they will be paid £30 for taking part in.

The data will be used as part of research for the Energy Technologies Institute (ETI), which is looking to assess attitudes, both corporate and individual, to plug-in vehicles and the supporting infrastructure that will be needed to facilitate their roll-



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